

A BITTT of News

From BITTT Enterprises, Inc.

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ACCOUNTING SOFTWARE: *What to Choose?*

We've come a long way from the eyeshades and giant ledgers that were part of old-time accounting and bookkeeping. Visit any electronics or office supply store today and you'll find numerous software options for keeping your business' books. But how do you know which one will meet the needs of *your* particular business?

To help you avoid the expensive trial-and-error method that many of us have resorted to, and to offer you alternatives as your business grows and your accounting needs change, we have put together a chart that compares the features of the three main accounting packages we offer. Each of them offers points of integration with the others, so you can start with one and upgrade later as your needs change. If you have questions regarding any of the packages, or need help determining which one might be right for your business, please give us a call.

Tips from BITTT

Keyboard shortcuts can be convenient when you're doing a lot of typing and don't want to switch to the mouse to perform a function. Here's one that's very useful:

Ctrl-C: Copies highlighted text to the clipboard.

Ctrl-V: Pastes the text from the clipboard into the point at which the cursor is positioned.

QuickBooks*

- Lack of audit trail
- Limited inventory capability
- Limited security
- Can't view history
- Inexpensive
- Great for small businesses with few transactions and 1-2 users
 - Track and pay bills
 - Track invoices and receive cash
 - Handles small/simple inventory needs
 - Payroll capabilities
 - Time tracking/billing capabilities



RedWing Turning Point*

- Unlimited users
- More features than QuickBooks for General Ledger, Inventory Control
- True accounting audit trail
- Inventory features that include:
 - Multiple costing methods
 - Serial tracking
 - Lot tracking
 - Multiple inventory locations
 - Up to 20 price lists
 - Multiple units of measure for an inventory item
 - Bill of Material for light assembly/manufacturing
- Able to report on history
- Crystal Reports for report writing
- Great step-up product from QuickBooks
- Third-party add-ons:
 - Dynamite service management
 - Point of Sale
 - Customer Relationship Management (CRM) link to Goldmine



ACCPAC Pro*

ACCPAC®

- Many more features than QuickBooks or Turning Point.
- Many more modules to select from:
 - Multi-currency
 - Inter-company transactions
 - National accounts
 - Bills of Lading
 - Manufacturing modules
 - Project accounting
 - Business alerts for automated workflow
 - Advanced messaging
- Source code is available to customize for unique business needs
- Additional solutions from the same vendor:
 - Warehouse Management
 - CRM
 - Sales Optimizer
 - CFO – Comprehensive financial Optimize
 - KPI – Key Performance Indicators
 - Financial Link Professional
- Many third-party add-ons:
 - Query report writer
 - Dynamite service management
 - EDI capability
 - Internet webstore linking
 - Point of Sale capability

*QuickBooks, RedWing Turning Point, and ACCPAC Pro are registered trademarks of their respective companies.



Dynamite Service – Generation 3

Is yours a service business? Are you challenged by the whole process of dispatching service technicians, keeping track of service tickets, following up on service calls, and maintaining your inventory? Are you still running your

service department with pencil and paper or doing redundant data entry? Then we have a product for you!

The Dynamite Service System is a Microsoft Windows-based service dispatching system that takes requests for service, assigns the order to a technician, creates invoices, and even keeps track of inventory. It provides a detailed calendar of appointments for each technician and can report the profitability of each customer.

Dynamite also maintains full service records for each customer work site. The system also creates service contract invoices automatically and warns when contracts are nearing expiration. It automatically checks the customer's credit before a new service order is accepted.

Intuitive Screens

Dynamite has clear uncluttered screens that employ both visual and textual navigation buttons for intuitive use. Screen colors can even be adjusted according to your own preferences. If Spanish or French is your native tongue, screens and reports can be presented in that language. Custom screen labels are also supported so Dynamite can refer to your technicians as "repairmen", "plumbers", etc.

A Complete Service Tool

Unlike most service systems, Dynamite is upwardly compatible starting at the most elementary level. This means that, as your business grows, Dynamite can meet new information processing requirements without major disruptions to your business. Data is carried forward thus avoiding staff re-training.

Dynamite Generation 3 can be configured as a stand-alone system or integrated with selected accounting systems. This integration is real time.

Looking for more functionality from your computerized service system?
Dynamite starts where the others leave off!



Happy Holidays from BITTT

As the year draws to a close, it's always a pleasure to be in touch with all of you who have helped contribute to our success during the year. We appreciate your business, as well as the confidence you have demonstrated in our ability to serve your company's needs.

As we look to the promise of a new year, we wish you, your families, and your employees, a joyous holiday season, and a prosperous 2005.

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